

## **NETEZZA PARTNERS WITH AUSTRALIAN SYSTEMS INTEGRATOR OPRAXE INTERNATIONAL**

**Sydney — October 23, 2006** — Netezza, the global data warehouse appliance market leader, today announced a systems integrator partnership with Opraxe International. The Sydney, Australia-based Company engages with clients around Australia and the Asia-Pacific region in strategising, defining and implementing high-performing “Analytical Engines.”

Malcolm Logan, Chief Executive Officer at Opraxe International says, “Organisations of all sizes are prioritising activities around in-depth data analysis and driving the continued evolution of behavioural based analytical environments. As we move forward, this data analysis and interpretation will be the defining feature of successful organisations. The ability to do it, the ability to execute it and the ability to take action on it, immediately, will drive organisational success. The Netezza Performance Server® (NPS®) data warehouse appliance supports this philosophy, and is without equal in terms of processing speed, architectural elegance, ease of management and how it fundamentally reduces the cost and complexity of these enterprise environments.”

“We are delighted to partner with Opraxe International,” says Vinay Samuel, Netezza’s general manager for Southern Asia. “With Netezza’s continued growth and success in the marketplace, our systems integrator partners are critical to supporting our user and prospect community. We look forward to working with Opraxe International, generating new joint prospects and creating high-performing analytic engines for our customers.”

### **About Opraxe International**

OPRAXE INTERNATIONAL is a successful sales & consulting organisation specialising in defining, architecting and implementing world class analytical environments through the effective use of Data Warehousing, Business Intelligence, Business Consulting, Enterprise Analytics and Systems Integration Services. Throughout Australia and Asia-Pacific, we apply our broad and deep industry knowledge and technology experience to assist clients in understanding how to extract maximum business value from these environments and ensure continued return and growth to their business - now and in the future. For more information about Opraxe International, please visit [www.opraxe.com](http://www.opraxe.com).

### **About Netezza Corporation**

Netezza, the global data warehouse appliance market leader, enables enterprises to make all of their data actionable – quickly, simply and affordably. The Netezza Performance Server family of products delivers breakthrough performance, unmatched ease of deployment and operation, and innovative flexibility and scalability at a fraction of the cost of traditional data warehouse solutions. By architecturally integrating database, server and storage within a single appliance, the NPS system delivers 10 to 100 times the performance at half the cost of existing systems. Based in Framingham, Mass., Netezza has offices in Washington, DC, the United Kingdom and Asia Pacific. The Company is backed by leading venture capital firms, including Matrix Partners, Charles River Ventures, Battery Ventures, Orange, Sequoia Capital and Meritech Capital Partners. For more information about Netezza, please visit [www.netezza.com](http://www.netezza.com).

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